



Assessing Non-Performing Assets and their Implications on the Strategic Landscape of Regional Rural Banks in India

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ABSTRACT

Financial institutions play a crucial role in fostering sustainable economic development within nations, and India, having recently attained the fifth rank in global economic power as of 2024, aims to ascend to third place within the next five years en route to becoming a developed nation by 2047. To achieve this ambitious goal, providing ample credit facilities to rural communities becomes imperative, thereby necessitating the establishment of Regional Rural Banks (RRBs). Founded as regional and rural-focused entities under the Regional Rural Bank Act of 1976, RRBs draw capital from the Government of India, State Governments, and Sponsor Banks. Their primary objective is to serve as professionally managed conduits for credit allocation to both priority and non-priority sectors. Operating across 26 states and 3 Union Territories, RRBs extend loans and advances to urban, semi-urban, and rural areas. However, they currently grapple with challenges pertaining to loan recovery, leading to a decline in their financial robustness. This study scrutinizes the trajectory of outstanding loans and advances, recovery performance, gross NPAs, and profitability of RRBs spanning from 2014 to 2023, leveraging data sourced from NABARD annual reports, RBI reports, and key statistics and financial statements of RRBs. Through an exploration of the causes and reasons underlying NPAs and proposed remedial measures, this research aims to furnish stakeholders with insights essential for preserving the asset quality of RRBs.

Keywords: Banking, credit, economic development, non-performing assets, recovery

Introduction:

Financial institutions play a pivotal role in driving sustainable economic development in nations worldwide. India, as a developing country, recently climbed to the fifth position in global economic rankings in 2024, with aspirations to secure the third position within the next five years and ultimately evolve into a developed nation by 2047. Central to this transformation is the imperative of providing adequate credit facilities to rural communities, enabling them to engage in economic activities that enhance their income and uplift their standard of living. The development of rural areas is particularly critical for India, given its agrarian-based economy and the vulnerability of rural communities to the vagaries of agricultural activity, largely dependent on weather conditions. However, these communities often face challenges stemming from a lack of financial resources and limited access to essential services such as healthcare, education, water, electricity, and transportation, leading to significant rural-to-urban migration trends.

To address these challenges and facilitate rural economic development, Regional Rural Banks (RRBs) were established as regionally-based and rural-oriented institutions under the Regional Rural Bank Act of 1976. With capital contributions from the Government of India, State Governments, and Sponsor Banks, RRBs were mandated to serve as professionally managed alternative channels for credit dispersion, particularly targeting agricultural labourers and socioeconomically weaker sections of the population. Their primary focus included fostering development in agriculture, commerce, trade, small-scale industries, and other productive

activities in rural areas. By mobilizing resources and disbursing funds locally, RRBs played a crucial role in driving agricultural and rural economic growth.

However, the proliferation of Non-Performing Assets (NPAs) within RRBs poses a significant challenge to their operational effectiveness and financial stability. NPAs, resulting from borrowers' inability to repay loan amounts, contribute to decreased bank income, undermining the core objectives of RRBs. An NPA, essentially a debt asset that fails to generate any income for the bank, whether in the form of interest or principal repayment, warrants careful attention and strategic intervention. Henceforth, the present study has significance in its examination of the problem of Non-Performing Assets and its implications for the strategic operations of Regional Rural Banks. The findings are expected to provide valuable insights for stakeholders aiming to enhance the operational efficiency of RRBs.

Review of Literatures:

Although numerous studies have explored the management of non-performing assets within the banking sector, there exists a notable gap in comprehensive analyses specifically addressing its impact on the strategic operations of Regional Rural Banks in India. Previous research efforts have primarily focused on broader aspects of NPA management and banking performance. For instance, Mathur (2005) examined loan asset management strategies across various financial institutions, emphasizing approaches to mitigate non-performing assets. Similarly, Chakrabarti (2011) provided a historical overview of rural banking, including an analysis of RRB development and performance across different regions. Agarwal et al. (2016) reviewed NPAs in RRBs post-merger, while Singh (2013) evaluated the performance of Manipur Rural Bank. Furthermore, studies by Rishikesh (2018), Kandela et al. (2019), Juber (2021), Pandey (2022), Jaggi (2022), and Maurya and Singh (2023) have examined various aspects of NPAs, banking performance, and recovery procedures across different contexts within the Indian banking sector. However, a comprehensive analysis specifically addressing the problem of NPAs and its impact on the strategic landscape of RRBs in India remains conspicuously absent from the existing literature. This study seeks to bridge this gap by conducting a detailed examination of NPAs within RRBs and their ramifications for strategic operations.

Definition of NPAs:

The Reserve Bank of India (RBI) instructed all banks to adhere to the 90-day norm for identifying loans as Non-Performing Assets, effective from March 31, 2004. Loans are classified as NPAs under various circumstances, including unpaid interest or principal instalments for more than 90 days, overdue bills for more than 90 days, and accounts with unpaid amounts outstanding for more than 90 days. Additionally, agricultural advances with overdue interest and principal for two consecutive harvest seasons, not exceeding two half-years, are categorized as NPAs. The Narasimhan Committee recommended the redefinition of NPAs, advising banks to classify their advances into four categories: Standard Assets, Substandard Assets, Doubtful Assets, and Loss Assets, based on the severity of asset impairment.

Objectives:

The prime objectives of this research are to analyse the performance of Regional Rural Banks (RRBs) across the following sectors: i) Outstanding Loans and Advances and Recovery Performance – This entails examining the extent of outstanding loans and advances provided by RRBs, as well as assessing their recovery performance; ii) Growth of Gross NPAs and Net NPAs – This objective involves scrutinizing the growth trends of Gross Non-Performing Assets (NPAs) and Net NPAs within RRBs over the specified period; and iii) Profitability – The research aims to evaluate the profitability metrics of RRBs to ascertain their financial viability and sustainability.

Materials and Methods:

The present investigation adopts an exploratory research approach and relies primarily on secondary data sourced from various authoritative sources. The data compilation process encompasses annual reports from the National Bank for Agriculture and Rural Development (NABARD), reports from the Reserve Bank of India (RBI), Key Statistics of RRBs, relevant websites, pertinent books, and scholarly articles from both national and international journals. Data obtained from these sources are tabulated and analysed using percentage-based methods to derive meaningful insights and conclusions for this research article. The study will encompass a specific period spanning one decade, from 2014 to 2023.

Analysis and Results:

Regional Rural Banks (RRBs) play a crucial role in providing loans and advances to rural communities, thereby enabling them to engage in economic activities and improve their standard of living. Operating within limited geographical areas, RRBs often serve as financial lifelines for rural populations. However, they encounter challenges in recovering loan amounts, leading to an increase in Non-Performing Assets (NPAs). This rise in NPAs poses a threat to the asset quality of RRBs, despite efforts such as recapitalization. In the contemporary economic landscape, the banking sector plays a vital role in fostering the development of nations. Regional Rural Banks (RRBs) in India have been instrumental in extending loans and advances to facilitate rural economic growth. However, the performance of these banks has been marred by challenges, particularly the prevalence of Non-Performing Assets (NPAs), which impede their profitability and financial stability. This paper delves into an in-depth analysis of the trends and dynamics surrounding outstanding loans and advances, recovery activities, NPAs, and the profitability of RRBs over the reference period.

Table - 1 elucidates the trajectory of outstanding loans and advances and recovery activities within RRBs. Over the reference period from 2014 to 2023, there has been a consistent increase in the amounts of outstanding loans and advances, signaling robust lending activities by the banks. The growth statistical model shows its robust positive growth in case of loan outstanding and its recovery ($P < 0.001$) and negative ($P < 0.01$). However, despite this upward trend, the recovery percentage to total loan amounts has exhibited fluctuations, raising concerns regarding the effectiveness of recovery efforts. The decline in the recovery percentage from 81.9% in 2014 to 76.61% in 2023 underscores the challenges faced by RRBs in recovering loan amounts. Factors such as funds diversion, the impact of Covid-19, natural calamities, and project failures have contributed to these fluctuations, hampering the ability of beneficiaries to repay loan amounts.

RRBs have been significant in providing loans and advances to rural communities to stimulate economic activities. Table - 2 delineates the trends observed in outstanding loans and advances, Gross NPAs, and Net NPAs. There has been a notable upward trend in outstanding loans and advances, indicative of the banks' efforts to meet the credit needs of rural populations. The positive significant growth ($P < 0.001$) is witnessed in outstanding loans and advances and gross NPAs and also the Net NPAs ($P < 0.01$) but statistically insignificant growth ($P > 0.05$) in Percentage of Gross NPAs to total loans amounts. The growth of Gross NPAs has also been significant, albeit with fluctuations. While Gross NPAs reduced in 2023, the percentage of Gross NPAs to total loans amounts fluctuated, necessitating measures to mitigate NPAs' adverse effects on the banks' asset quality and performance. Similarly, Net NPAs displayed fluctuations but showed an overall increasing trajectory, emphasizing the need for sustained efforts to address NPAs effectively.

Table - 3 is again delineated on the profitability dynamics of RRBs. While profitability is crucial for every business, the primary objective of RRBs is not solely profit maximization but ensuring financial viability and sustainability. The data reveal fluctuations in the total number of RRBs, reflecting policy measures aimed at consolidation to enhance operational efficiency and financial performance. Despite varying profitability trends among RRBs, the need to reduce expenditure emerges as a key consideration for improving financial resilience.

Discussion:

The previous findings highlighted the gap in research concerning the strategic implications of non-performing assets (NPAs) on the operations of Regional Rural Banks (RRBs) in India. While previous studies have extensively examined NPA management and banking performance, specific focus on RRBs has been lacking. Notable researchers such as Mathur (2005), Agarwal et al. (2016), and Singh (2013) have contributed to the understanding of broader aspects of NPA management and rural banking performance. Recent studies by Rishikesh (2018), Kandela et al. (2019), and Maurya and Singh (2023) have further explored various dimensions of NPAs, banking performance, and recovery procedures within the Indian banking sector. However, there remains a distinct lack of comprehensive analyses addressing the specific challenges faced by RRBs regarding NPAs and their strategic implications. This study endeavours to fill this gap by conducting a detailed examination of NPAs within RRBs and their impact on strategic operations. The study's significance lies in its potential to provide valuable insights for stakeholders aiming to enhance the operational efficiency of RRBs. By analysing RRB performance across key sectors such as outstanding loans and advances, NPAs, and profitability, this research aims to offer actionable recommendations for improving the financial health and sustainability of RRBs.

In adopting an exploratory research approach and utilizing secondary data from authoritative sources such as the National Bank for Agriculture and Rural Development (NABARD) and the Reserve Bank of India (RBI),

this study ensures robustness and reliability in its analysis. The study period spanning one decade, from 2014 to 2023, allows for a comprehensive assessment of trends and dynamics in RRB performance. The analysis reveals challenges faced by RRBs in recovering loan amounts, leading to an increase in NPAs and posing a threat to asset quality and financial stability. Despite efforts to mitigate NPAs, fluctuations in recovery percentages and the growth of gross NPAs and net NPAs underscore the persistent nature of this challenge. Additionally, fluctuating profitability trends among RRBs highlight the need for measures to enhance financial resilience and sustainability.

Conclusion:

In conclusion, RRBs take an initiative in the economic development of India, particularly in rural areas. However, challenges such as NPAs pose significant hurdles to their performance and sustainability. NPAs not only diminish banks' profitability but also necessitate provisions for bad debts, impacting fund recycling. While there has been an increase in both gross and net NPAs until 2019, subsequent years witnessed a decrease in their percentage, underscoring the importance of effective NPA management. The Government of India has implemented policy measures, such as the merger of RRBs, with the goal of enhancing operational efficiency and financial performance. Moving forward, reducing expenditure and enhancing financial resilience remain imperative for RRBs to fulfill their mandate effectively and contribute to rural economic development.

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Table - 1: Loan Outstanding and Recovery (in crore Rs.) Performance of RRBs

| Years (as on 31 st March) | Loan Outstanding | Recovery (as on 30 th June) | % of recovery | Increase (+)/ decreased (-) of recovery (in %) |
|--|------------------|--|------------------|--|
| 2014 | 159,660 | 130,762 | 81.90 | NA |
| 2015 | 180,955 | 143,805 | 79.47 | -2.43 |
| 2016 | 206,538 | 170,415 | 82.51 | +3.04 |

| | | | | |
|--------------|-------------------------------------|-------------------------------------|---------------------------------|-------|
| 2017 | 226,175 | 182,478 | 80.68 | -1.83 |
| 2018 | 253,978 | 197,417 | 77.73 | -2.95 |
| 2019 | 280,755 | 215,844 | 76.88 | -0.85 |
| 2020 | 298,214 | 238,422 | 79.95 | +3.07 |
| 2021 | 334,171 | 257,145 | 76.95 | -3.00 |
| 2022 | 362,838 | 274,052 | 75.53 | -1.42 |
| 2023 | 410,738 | 314,666 | 76.61 | +1.08 |
| Growth Model | F=662.8; P<0.001 (b=1.830E-8) | F=570.2; P<0.001 (b=2.530E-8) | F=14.9; P<0.01 (b=-0.001) | |

Table - 2: Growth Statement for Outstanding Loans, Gross NPAs, and Net NPAs (in crore Rs.)

| Years (as on 31 st March) | Outstanding Loans and advances | Gross NPAs | % of Gross NPAs to total loans amounts | Net NPAs | % of Net NPAs to total loans amounts |
|--------------------------------------|-----------------------------------|---------------------------------|--|--------------------------------|--------------------------------------|
| 2014 | 159,406 | 9,708 | 6.09 | 5,611 | 3.52 |
| 2015 | 180,955 | 11,128 | 6.15 | 6,587 | 3.64 |
| 2016 | 206,538 | 14,042 | 6.80 | 8,257 | 4.23 |
| 2017 | 226,175 | 18,255 | 8.07 | 10,699 | 5.06 |
| 2018 | 253,978 | 24,059 | 9.47 | 13,973 | 5.90 |
| 2019 | 280,755 | 30,317 | 10.80 | 17,843 | 6.81 |
| 2020 | 298,214 | 31,106 | 10.40 | 16,331 | 5.7 |
| 2021 | 334,171 | 31,381 | 9.40 | 15,094 | 4.8 |
| 2022 | 362,838 | 33,190 | 9.10 | 16,024 | 4.7 |
| 2023 | 410,738 | 29,894 | 7.30 | 12,364 | 3.2 |
| Growth Model | F=1713.1; P<0.001 (b=0.101) | F=46.7; P<0.001 (b=0.143) | F=4.4; P>0.05 (b=0.042) | F=14.9; P<0.01 (b=0.108) | |

Table - 3: Profitability (in crore Rs.) Analysis of RRBs

| Years (as on 31 st March) | No. of RRBs | | Total No. of RRBs | Profit/ loss amounts | | Net profit/loss amounts |
|--------------------------------------|-------------|---------------|-------------------|----------------------|-------------|-------------------------|
| | Earn profit | Incurred loss | | Profit amount | Loss amount | |
| 2014 | 57 | 0 | 57 | 2,694 | 0 | 2,694 |
| 2015 | 51 | 5 | 56 | 2,921 | 176 | 2,744 |
| 2016 | 50 | 6 | 56 | 2,206 | 188 | 2,018 |
| 2017 | 49 | 7 | 56 | 2,604 | 387 | 2,218 |
| 2018 | 45 | 11 | 56 | 2,530 | 1005 | 1,525 |
| 2019 | 39 | 14 | 53 | 1,759 | 2411 | -652 |
| 2020 | 26 | 19 | 45 | 2,203 | 4411 | -2,208 |
| 2021 | 30 | 13 | 43 | 3,550 | 1867 | 1,682 |
| 2022 | 34 | 9 | 43 | 4,116 | 897 | 3,219 |
| 2023 | 37 | 6 | 43 | 6,178 | 1205 | 4,974 |